

LOOKING FOR INSTITUTIONAL TENANTS?

PSV CAN HELP!



Knowing how to find an institutional tenant for your new commercial development can be one of the most challenging aspects of the rental process. As Covid-19 complicated the process even more, corporations and future potential tenants are redefining the meaning of "office" and the usage of "commercial space".

This is where PSV is the answer for you and your rental team to deliver results more effectively and efficiently with a proven track record here in Switzerland and abroad. We are focusing on bringing value to the table in the long-run.

WHAT WE DO

- ✓ PSV has a proprietary A-list of top potential tenants here and abroad
- ✓ We operate internationally with a particular focus on Switzerland
- ✓ Across all sectors and corporate types
- ✓ Our PSV Value Stream Process is second to none
- ✓ Our clients enjoy weekly professional updates, feedback & critical review
- ✓ PSV operates as a complimentary team to your existing team to speed up the search process



WHY WE STAND OUT



- ✓ A client-focused and fully dedicated support team and system
- ✓ An approach which is personalized in terms of marketing and sales
- ✓ Results-oriented process done in the shortest time-frame possible.
- ✓ PSV reaches out to decision makers only i.e. C-Level Executives & Board Members who influence the decision in your favor.



HOW TO GET STARTED



- ✓ Retainer-based Search Mandates
- ✓ Success-driven Fee
- ✓ Bespoke Search Services

OUR VALUE STREAM PROCESS

Four-step process to success

START >



STEP 1

Kick Off & Planning

Initial Phase

Identify your needs & project requirements. Conduct market research and analysis.



STEP 2

Execution

Roll-Out

Contact C-level high-end decision makers. Schedule meetings & on-site visits. Receive reports.



STEP 3

Monitoring

Negotiation

Support you in the negotiation process and customer service.



STEP 4

Closing

Onboarding

Closing the deal. Congratulations, you have received an LOI for your space.

> FINISH